

Bank • Mortgage Company

Montecito Bank & Trust

Multiple locations; montecito.bank

"Santa Barbarans have a deep love and loyalty for supporting their local businesses, and, as a locally owned community bank, we feel their love!" said Megan Orloff, EVP/chief strategy officer of Montecito Bank & Trust, regarding the institution's win for Best Bank. Founded in 1975 by Michael Towbes, it now includes 11 branches around the Central Coast and two satellite offices in retirement homes. As for being voted Best Mortgage Company, bank vice president Ryan Plowe was a little taken aback and very grateful.

"Our residential lending program is only two years old, so it's amazing to see how receptive the market and our clients have been," he said. He praised the hard work and dedication of his team, as well as the bank's local roots, great flexibility, and competitive pricing. "We also know that this community values customer service and philanthropy, and those are two things that are at the core of who we are," said Orloff. "Our mission is to make the communities we serve better places to live and work."

Runner-Up (Bank): American Riviera Bank

Runner-Up (Mortgage Company): On Q Financial